

Smartkon Consulting Pvt Ltd

CORPORATE PROFILE

About Smartkon



OUR STORY



MISSION



PHILOSOPHY



PRODUCTS AND
SERVICES



KEY
ACHIEVEMENTS



Our Story

- Smartkon Consulting Private Limited is a professional Finance, IT and Management consulting company enabling client to take well informed decision and management, expertise in Project, Strategy, financial management, merger & acquisition, investment banking and implementation of right Technology. We distinguish ourselves by our commitment to the deliverables and fruitful accomplishment of the assignment by understanding the client need and solution thereof. Proficiency to eventually attain the objectives beyond clients expectations. The rich 2.5 decades experienced professional run company who implemented and timely delivered various projects/ assignments across the Globe .

Mission

- Empowering Businesses with timely expert advice and Automation
- Commit to sustainable business practices, Continuous updating and Improvement





Philosophy

“It’s one small step for man, one giant leap for mankind.”

- Neil Armstrong

Our Products and Services



CFO SERVICES



INVESTMENT BANKING



BUSINESS AUTOMATION AND
IMPLEMENTATION OF
TECHNOLOGY

CFO SERVICES



Spend Less Time on Finances and More on What Matters

- Provide timely financial intelligence to synchronised the resources to execute business growth
- Become investor ready. Help in raising investment through equity, strategic investment, bonds, debentures and from all other sources
- Data you can't do without _____ We fill the gap here
- Financial Management for optimum utilisation of resources without daily stress.
- Timely hassle free regulatory and statutory compliances
- **India Entry Services**-Advice on Establishing Company with or without foreign parent company in India and Advice on Various Clearance, Licences, Approvals, and Compliance (Statutory)



BIDDING AND CLAIM MANAGEMENT

- Discussing with the management to understand business need and help in selecting specific projects to be bid based on financial and technical credential of the entity.
- Evaluating and help in preparing tender documents, construction methodology, organization chart, schedule of construction, equipment planning and cost estimates.
- Strategy to get the lowest bidder in reverse bidding.
- Help in selecting various vendors and sub contractors to execute the work, including the design consultants.
- Provide project management services.
- Help in evaluating the contracts from claim point of view and help in evolving a clear strategy for claim management since start of the project.
- Provide services in making and evaluating claims on regular basis, based on the terms of the contract and present them at all stages e.g. Department level DRB and Arbitration till they are settled and concluded.
- Provides overall supervision of claim section of the entity.

INVESTMENT SERVICES

- Cost and tax effective Investment Advise
- Advise on Merger and Acquisition, due diligence
- RBI compliance and approval on all matters involving acquisition and takeover of Business / companies , Company Assets, Brands, residential and commercial properties including repatriation of profit and investment.
- Project financing of all type and sectors
- Fund raising for start up and advise to claim subsidy and incentives wherever applicable.




BUSINESS AUTOMATION AND IMPLEMENTATION OF TECHNOLOGY

- **CTO Services:** Define business and IT strategic vision for the next Three to Five years, and other core enterprise systems. Project management in Product Development
- **Complete Business Automation:** Assess the current portfolio of enterprise systems and IT infrastructure (H/w, S/w, ERP, People, Networking, printers, servers, Technology, Security (Only advise Implementation extra)
- **ERP Consulting:** ERP running a Challenge (In SAP and Oracle Technology)- SMARTKON IT Experts is their to smooth run
- **M&A for IT Companies:** Merger and Acquisition of IT Companies
- For any kind of IT/ITES advice through phone, Email or half a day visit in a month

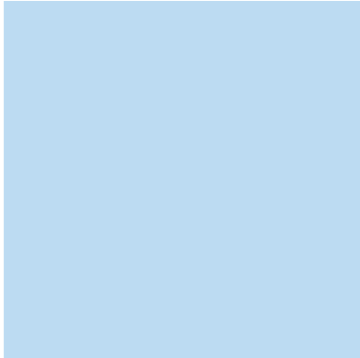


Key Achievements



Asset Liquidation

Transaction Value
35 Cr



Bidding & Claim Projects

Transaction Value
1850 Cr



CFO Services

Transaction Value
4.4 Cr



Our People



EXECUTIVE TEAM



NEW EMPLOYEES



ANNIVERSARIES



Executive Team



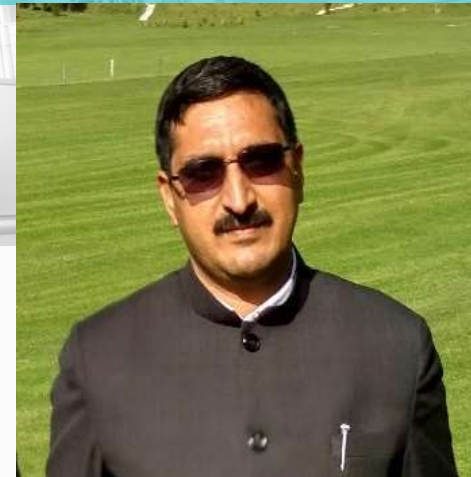
PK Misra

Co founder and Director



Pallavi Misra

Co founder and Director



Prashant Bhardwaj

Business Strategist &
Executive Director



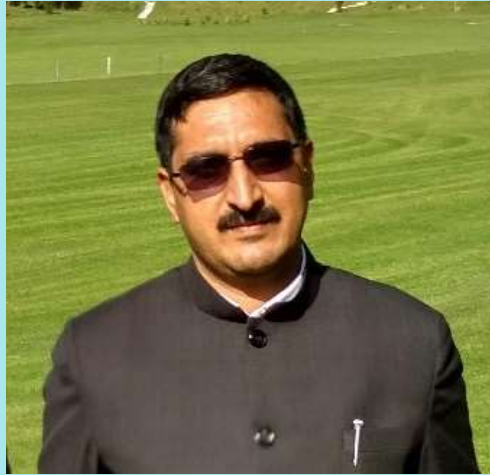
CA PK Misra

- CA PK Misra is a Chartered Accountant with more than 27 years post qualification experience in Finance, Audit, Funding arrangement including FCNR (B) Loan Equity market(IPO) , Taxation (direct and indirect) Company law Matters , Budgeting and MIS, joint ventures with Indian and foreign Partners, implementing infrastructure projects in India and abroad and contract management including claims and arbitration.
- Complete three certification course in Master in Business Finance(MBF), Alternative Dispute Resolution(ADR) and in GST from The Institute of Chartered Accountants of India
- Empaneled **Arbitrator** with the Institute of Chartered Accountants of India
- Worked in leadership position (Partner/Director/Head) in various organization.
- Active participation in implementation of many projects in India and outside (more than USD \$ 500 million) especially in Infrastructure projects like Hydro Projects, Dams, water treatment plant, sewerage treatment plant etc.)
- Instrumental in fund raising for Indian projects with or out without foreign partners.
- Extensive foreign travelling to attend partners meeting, supervision of projects for timely implementation, attending seminars and conferences like ICC in Paris, conference on Hydro in Switzerland and USA etc.
- Well network in the field of finance, engineering, infrastructure companies and various institutions and organizations across the globe.
- Implemented and executed taxation (direct and indirect), Compliance issues with MCA or with other Govt departments and company law matters at all level for international and domestic including for listed companies.



Pallavi Misra

- Pallavi Misra is a Master in Botany with more than 20 years post qualification experience in Corporate Training and event Management.
- Instrumental in implementing the HR policy in the company and involved in maintaining day to day affairs of the company.
- Extensive foreign travelling to interact with various stake holders.
- She is a social reformer and member of many NGO's and RWA. And achieved many award for handing the NGO projects very effectively.



Prashant Bhardwaj

- Prashant Bhardwaj having more than 20yr experience in technology and management.
- He holds many leadership portfolio in Government and Industry.
- He sits on the Board of Govt of Haryana and Govt of India. He also Chaired Committees of the Govt
- He also acts as a Deputy Chairman, Haryana Sarasvati Heritage Development Board, Govt of Haryana
- He is Member of Advisory Committee on River Sarasvati, Ministry of Culture and Tourism Govt of India
- He is an active writer and author of many titles and research Papers
- He having versatile experience in IT and placed systems with many organization in different domains like Healthcare, Ceramic, Retails Chains, Hospital Chains, Semiconductor Industry, Manufacturing and Service Industry.
- He having keen interest in our ancient intellectual tradition and Vedic knowledge and is Vice President of Indian governing council of WAVES and Director of Indic Studies Foundation California (for India).
- Prashant Bhardwaj holds Master degree in Computer Application and currently pursuing PhD in Computer Science and Engineering from Guru Jambheshwar University of Science and Technology.



**Smartkon Smart Solution is there
Keen To Listen to you back**

Smartkon Consulting Pvt Ltd

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GURGAON – HARYANA

Phone No: 0124-4044079,

smartkon90@gmail.com

Thank you

Questions?